



## Who we are.

## Kilvington is an award winning branding and design agency, based in Cheltenham.

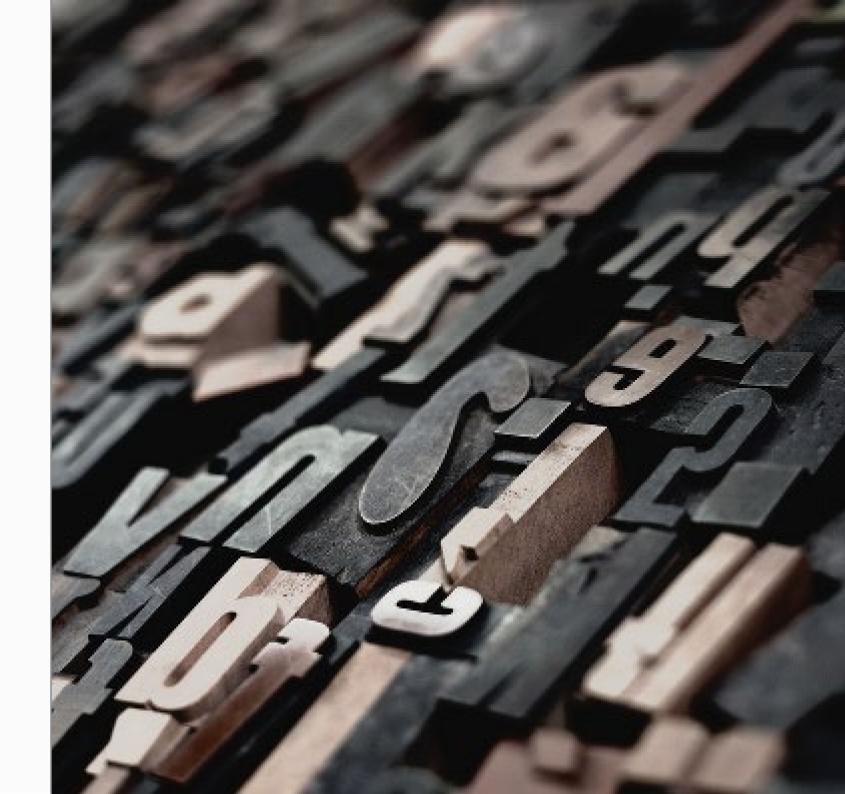
Established for over 20 years, the company launched Range Rover in North America, rebranded Triumph Motorcycles and developed a global brand identity for Massey Ferguson. More recently, Kilvington has become a major player in the education sector, working with over 300 of the UK's leading independent schools. Projects over the past three years include a brand identity for the world's largest payment provider, a new lifestyle brand, the re launch of two automotive companies and a brand campaign for a Cotswold town.

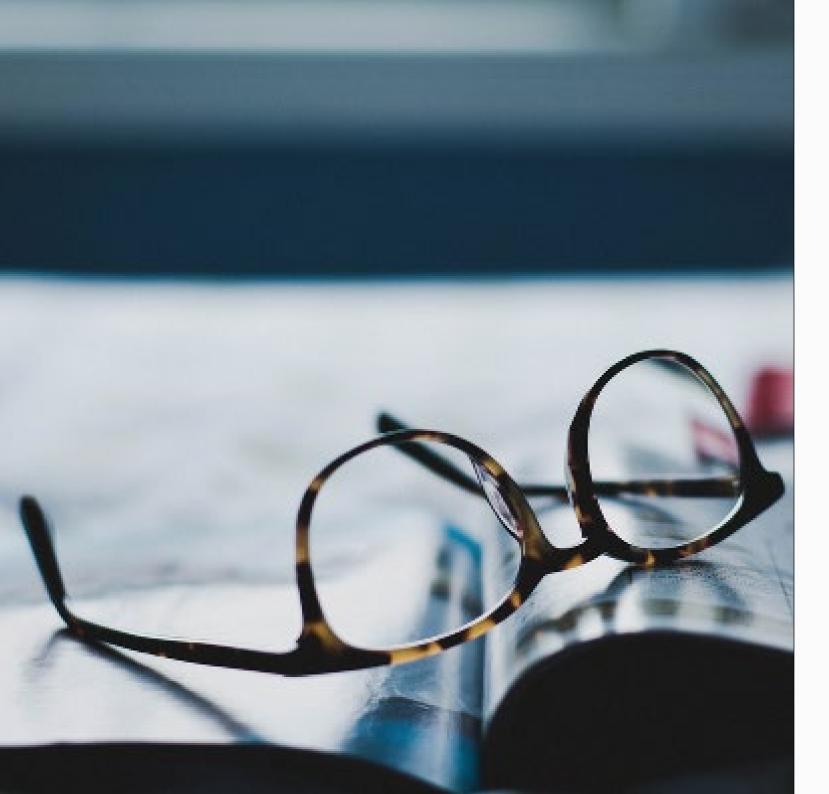
## Your Brand.

Your brand is in effect your reputation. Branding is the management of your reputation and the thinking behind your identity and image.

Your brand identity is the articulation of this thinking.

Your brand strategy should work in parallel with your business plan and always answer a business requirement. Branding is a culmination of knowledge, research, learning and brainstorming that allows a clear strategic direction for your brand to be developed. This strategic direction will ensure long-term development and consistency of your brand. A brand consists of a philosophy, values, vision, mission, rational and emotional reasons to believe and a personality that reflects your business. It is your uniqueness, your point of difference. It is about how you look, feel, sound, taste and even smell. Our creative work captures this through nomenclature, structure, colour, graphics and images. This is managed by comprehensive Brand Guidelines detailing assets and applications, defining your brand identity.





### Our Brand. We specialise in strategic brand consultancy, research, brand identity, prospectuses, websites

and film.

We have created highly successful brands for many businesses and independent schools for over 20 years and consequently have gained an enormous amount of experience and expertise. Our approach is strategically lead, innovative and highly creative in its execution. Our work is absolutely bespoke for each individual client.

On the next page are testimonials from some of the businesses we have worked with.

We would like them to tell you about us! Our own values are best summarised in four words: Creativity, Reliability, Honesty and Integrity.

We believe in building strong teams, with designers working very closely with our clients, rather than through account handlers, developing solutions that create strong and powerful brands that differentiate and add value to our clients' business for the long term.

## Testimonials.

"Quite remarkable really how well we've stayed on track with such a big project – and that is down to your major hard work and brilliance so I'm incredibly grateful."	"The new brand had settled in fantastically well and you have successfully captured the ethos of the business."	"We are all smiling! Thank you for your inspiration."
"You took the time to get to know the people and the business and we are thrilled with the results."	"There is not a hint of 'one size- fits-all' about Kilvington."	"If you are prepared to be brave and allow Kilvington to be creative in their design, you won't be disappointed."

### "The outcome has been contemporary and dynamic, whilst reflecting the ethos of the business."

"There was meticulous

planning, in which we were fully consulted and totally involved."





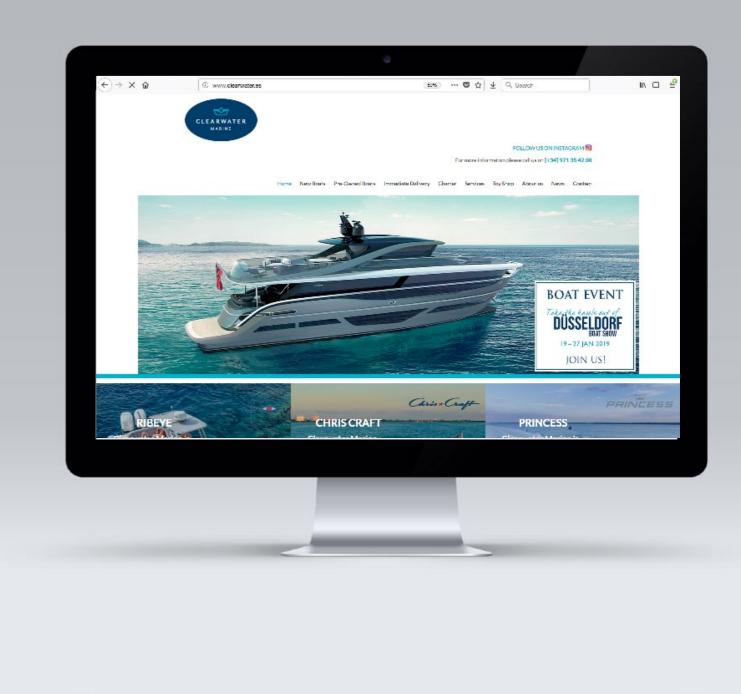
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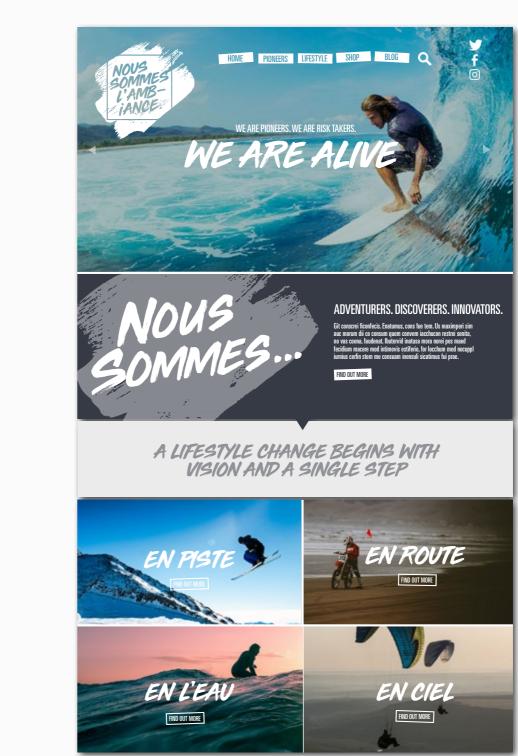
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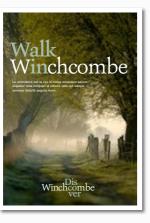






# Winchcombe ver















All this is yours

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### ry informative, too

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map-took several months splicte, and Mr Anderson it will be treasured by ignormations. The tactile, it's piece that reflects how state looked at the time it made,' he says.

impoing your estate is a sig-rard investment. Knight Preck imates the cost at between and \$3 per acre, and Mr alerson charges \$2,500 a week a his services. Nevertheless, e believes that more and more somers are waking up to the where are waking up to the value of having flicit estates mapped." I got into this line of work after being approached by a client. The current climate is slightly prohibitive, but the interest is definitely there."

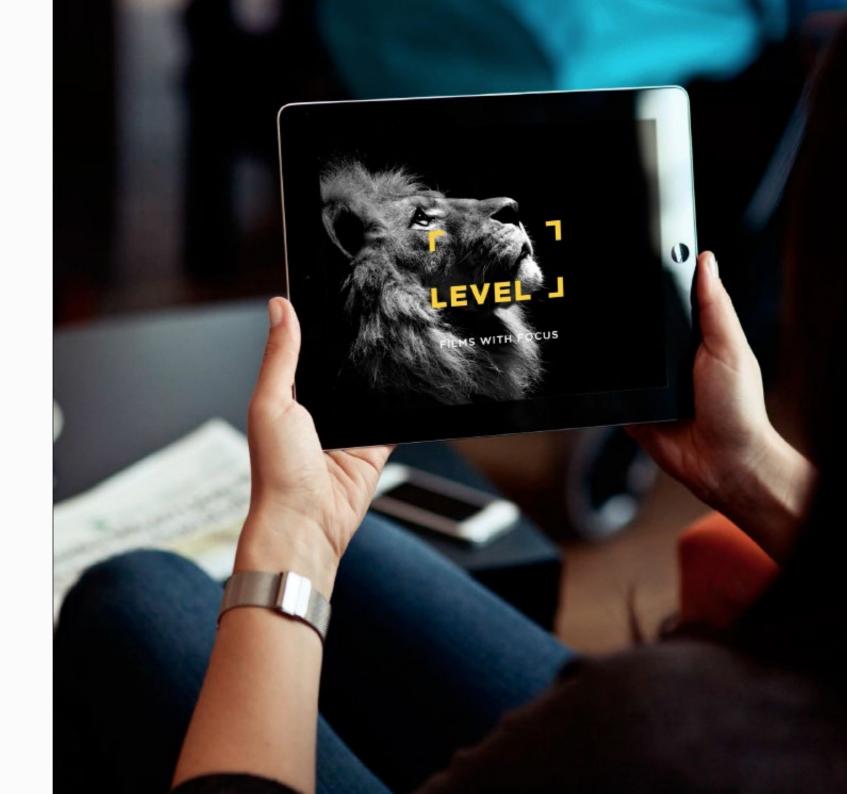




## LEVEL J

### FILMS WITH VISION



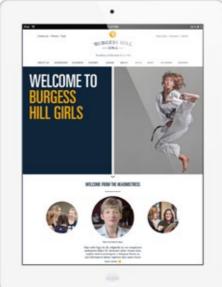


## Manchester High School for Girls











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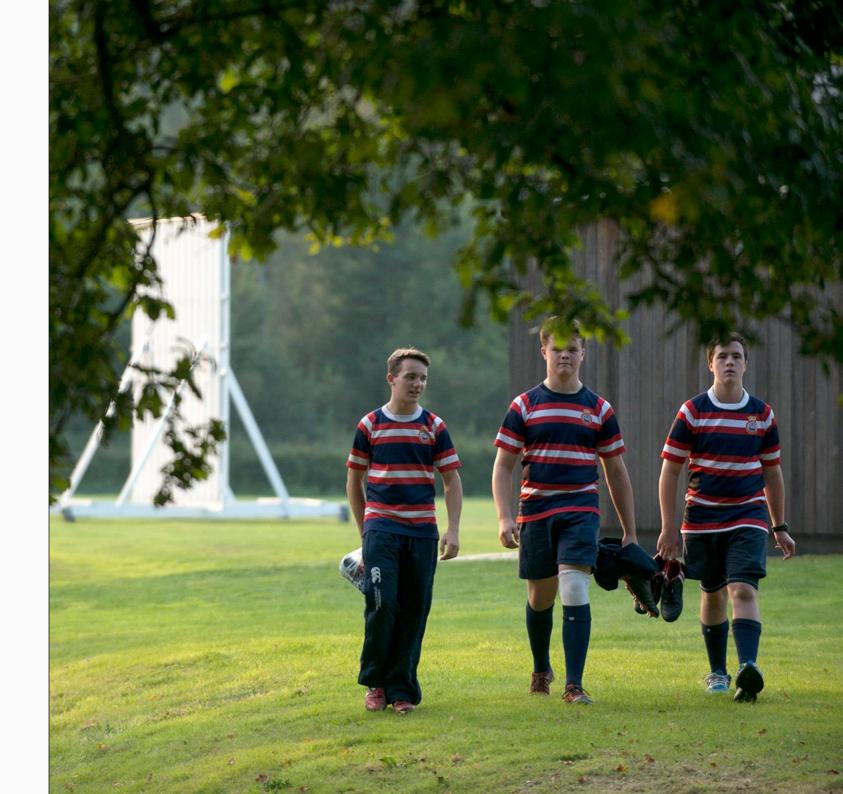






## PANGBOURNE







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### ST GEORGE'S ASCOT **F**





# ST GEORGE'S ASCOT

- RECEPTION

## **Our Clients**.

### **C**orporate (previous and current):

Allard Cars	First Technology plc
The Almanzora Group	Grimley JR Eve (Property
Assurances Generales	Consultants)
de France	Heart of England Tourist Board
Apollo Hotel	H P Bulmer
Aston Manor Brewery	Husky Computers
Birmingham International	Land Rover
Airport	Lee Crowder (Solicitors)
British Waterways	Massey-Ferguson
Clearwater Marine	Norton Rose M5 Group
Cropredy Cars	NCR
Central Independent Television	Nous Somme L'ambience
Coopers & Lybrand	PDSA
City of Westminster Insurance	Predictive Systems
De Vere Hotels	Pera International
Dowty Information Systems	Philips Interactive Media
Daihatsu (UK) Ltd.	Systems
Dowty	Pinsent & Co.
Eurocontinental, International	Ragdoll Productions

	Renaissance Racing
	Rigbeys, Solicitors
	Roskel plc
Board	Severn Trent Water
	Silhouette
	Speechley Bircham
	Saracen Cycles
	Secure Retail
	Seymour Harris Architectural Practice
	Tobacco Dock Development Corporation
	Triumph Motorcycles Limited
••••••	The University of Birmingham
•••••	The Crouch Butler
	Architectural Practice
	Quinton Hazell Automotive

### A selection of schools we have worked with:

Abbot's Hill School	Godolphin & Laty
Aberdour Preparatory School	Granville Prep Sc
Ampleforth College	John Lyon School
Bancroft's	King's School Glo
Burgess Hill Girls	King's School Wo
Canford School	Lanesborough Pro
The Cheltenham	Leicester High Sc
Ladies' College City of London School	Loughborough Endowed Schools
for Girls	Manchester High
Colston's Combe Bank School	Mount St Marys & Prep Schools
Culford School	Oakham
Dame Bradbury Preparatory School	OLA Abingdon Orley Farm
Downe House	Pangbourne
Duke of Kent School	Princess Helena (
Eversfield	Priors Field
Godolphin School	Queen Anne's Ca

ymer School	Queen's Gate School
chool	Raynes Park
I	Sheffield Girls'
oucester	
orcester	St Edward's Oxford
ер	St George's Ascot
chool	St Helen's School
	Stonyhurst
S	Summer Fields
School	Westonbirt
& Barlborough	
College	
aversham	



## Paul Kilvington

### **Founder/Creative Director**

Paul Kilvington graduated with a first class honours degree in Graphic Design in 1980. He subsequently worked with some of the UK's leading consultancies on a number of major corporate identity and branding schemes, establishing his own design company in 1984 which he went on to sell.

Paul became a full member of D&AD in 1988, is a founder member of the Design Business Association and has been registered by the Design Council since 1989. Paul has won a number of creative awards including a D&AD, a National Design and Print Award, Litho Week Design and Print Awards and a Docklands Development Award for corporate identity. Work has also been exhibited in the Design Council's Design for Print, Drawn from Britain and Designers for Export (UK/LA Design Show) and projects used to promote the Design Selection Service.

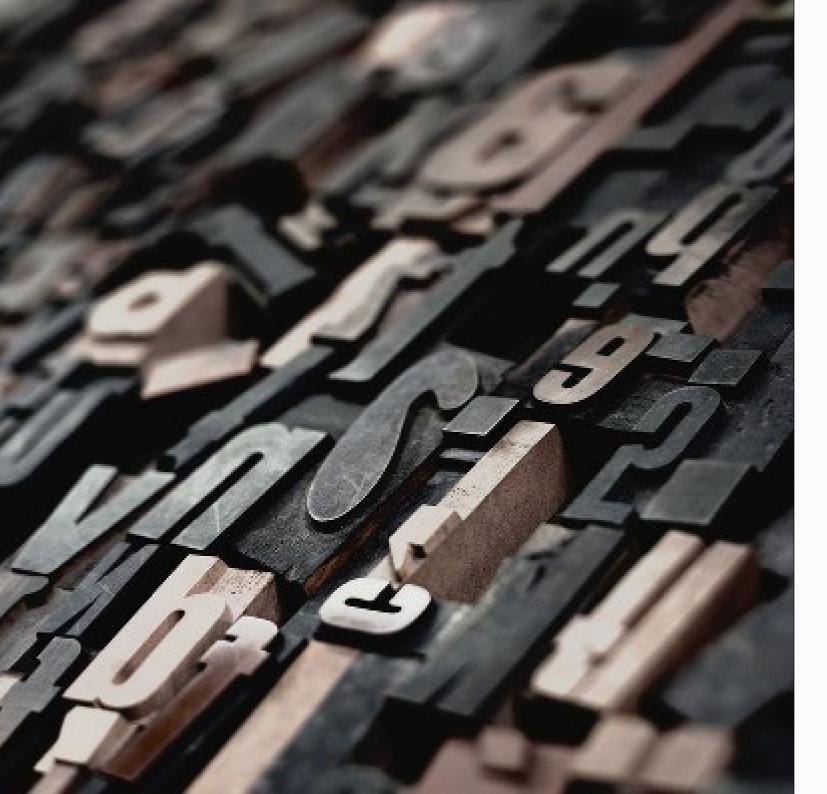
## Emma Kilvington

### Design Manager

Sharing her father's passion for design you could say that Emma has been involved in the family design business since she picked up her first crayon! Educated at Cheltenham Ladies' College and with an honours degree in graphic design, Emma brings the energy and enthusiasm of youth, an innate understanding of the craft of design and things digital and social. Emma's quick grasp of both client requirements and what to

do to resolve any issues, makes a big difference to the smooth running of projects. She adds creative flair, different ideas and some distinctive illustrative and typographic skills. Becoming more and more involved in client facing aspects of the job, including presentations, focus groups and art direction, Emma also puts her writing skills to good use.





## **Contact**.

### Paul Kilvington

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www.kilvington.com

